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Comerica Bank Building
15303 Ventura Blvd.
Suite 1400
Sherman Oaks, CA
91403

Tel: (818) 817-3600
(310) 557-9200
Fax:(310) 557-0224



Our Record of Success

At Kulik, Gottesman, Mouton & Siegel, we recognize that in the final analysis, a law firm's true value is measured by its record of achieving successful results for its clients. There are many fine law firms doing business in Los Angeles and elsewhere in California, so the question must be asked what separates any given firm from another? Elsewhere, we have explained that our mission is to provide first class legal service at a fair cost. In addition, each client has a right to expect good results. Not every case can be won and not every transaction can be successfully concluded, but at Kulik, Gottesman, Mouton & Siegel we are very proud of our success rate over the past 12 years. We have consistently demonstrated the ability to close deals and prevail in contested matters against the largest and most prestigious law firms in the country.

In the past year, for example, our transactional attorneys closed deals valued in excess of \$500,000,000. This is typical of the record our transactional department achieves year in and year out. Many of these deals involved well-known highrise and other commercial buildings and shopping centers in Southern California. We have experience representing both buyers and sellers of major commercial and industrial properties, and we also represent many lenders involved in financing such important transactions. Each year, we also assist our clients in managing and operating their portfolio of properties, participating in the negotiation and drafting of lease agreements, management contracts, insurance contracts, and the like. We are often called upon to form new business entities and to assist the partners and investors in such deals in defining their respective duties and responsibilities.

An important subsection of our real estate department is our work as general counsel for common interest developments throughout Southern California. We are generally regarded as one of the leading homeowner association firms in Los Angeles County. We advise our association clients on every aspect of their operations including drafting, revising, interpreting and enforcing their governing documents, and we provide guidance and counsel in matters involving insurance, security, vendor contracts, employee relations, and the like. We publish regular newsletters and keep our clients well advised on changes in the law. In short, our firm represents many of the most expensive, prestigious, and well-known residential highrise buildings and gated communities in Southern California.

In summing up the success of our litigation department, it can be attributed to the fact we have won many major trials for our clients. At trial, we have obtained millions of dollars of jury verdicts and successfully defended claims against our clients. Many litigation attorneys are adept at taking depositions and serving interrogatories, but what really separates one litigation attorney from another is the degree to which that attorney has demonstrated the ability to go to trial and win. When one has a reputation of excelling at trial, it benefits all of his or her clients because it makes it more likely the other side will want to settle. As litigators, of course, we are always looking for prompt and cost-effective resolutions to a business dispute. Our first goal is to try to achieve a fair settlement. When settlement is not feasible, however, lawyers in California know of and respect our ability to win at trial, and this inures to the benefit of all our clients.

Over the past decade, we have developed a particularly good track record in representing clients involved in entertainment industry disputes. We are considered one of the leading firms in assisting plaintiffs who contend their literary material and creative ideas have been misappropriated. However, our practice is not limited to copyright and idea theft claims. We have successfully represented many performers, directors, producers, writers, and other behind-the-camera personnel in contract disputes. We are also called upon to negotiate deals and draft or otherwise revise contracts.

In short, while we have demonstrated the ability to achieve successful results for our clients, our philosophy is that what we did "yesterday" means very little. We feel the utmost need and responsibility not to rest on past laurels and to continue to prove ourselves and our value with each new transaction or contested dispute.